

Egnyte HybridCloud Unified FTP Renders FTP Servers Obsolete

*IT Administrators Now Have Access to Unified FTP and Single Sign-on
for Even Greater Control and Ease-of-Use*

REDWOOD CITY, Calif., CloudBeat 2011—November 30, 2011— Egnyte, a leading provider of [hybrid cloud file server](#) solutions today announced the availability of unified FTP and single sign-on capabilities through full security assertion markup language (SAML) compliance including integrations with single sign-on management applications Citrix Cloud Gateway and OneLogin. After predicting the death of the file server in a recent statement, Egnyte's newest integration goes further to show that separate FTP servers are also a thing of the past.

Being an IT manager in today's world of cloud commuting is becoming more and more difficult. File server complexity and maintenance issues have increased dramatically and security issues abound. This is exacerbated by a recent trend reported in a commissioned study conducted by Forrester Consulting on behalf of Egnyte¹ showing that 41% of employees at small and medium businesses are using unauthorized cloud services in the workplace. That means IT managers have to contend with a variety of often consumer grade products that erode security, block IT from understanding what users are doing with and where they are storing critical company data and ultimately impede their company's ability to collaborate and work effectively.

"We're in the content business, which means we need to efficiently access and share many large files with clients, contractors and internal employees," said Greg Swisher, CTO, Content Rules. "We need to meet deadlines and can't waste time moving files between FTP servers and shared folders. We can now leverage Egnyte's rich feature set and provide a traditional FTP presence to clients and contractors using Egnyte's unified FTP approach and user profile access controls."

A Unified FTP approach

In answer to these needs, Egnyte has implemented a unified approach to FTP, integrating FTP as a transfer option within Egnyte HybridCloud file server and obviating completely the need for a separate FTP server. End users now have a simple way to upload and share large files directly into shared and private folders securely (via FTPS or FTPES), accessible anywhere, with any device. IT managers can setup and administer users directly within their Egnyte admin panel, utilizing existing permission structures and eliminating the need for special passwords. For more complex or batch processes, scripting is supported, and all files are accessible online or offline via Egnyte's Office Local Cloud or Personal Local Cloud.

A Single Sign-On for All

¹ Forrester Technology Adoption Profile, "SMB's File Storage Needs Are Growing, But 57% Underestimate File Server Costs – 45% Are Interested in Cloud Options." September 30, 2011 <https://www.egnyte.com/online-storage/white-paper-forrester.html>

In a further effort to streamline the process for using and maintaining user accounts while preserving security, Egnyte is now supporting the SAML protocol. End users will be able to sign in once to their network and automatically use Egnyte's services without the need for multiple passwords. Users can also utilize their accounts with single sign-on portals Citrix Cloud Gateway and OneLogin, to immediately access Egnyte, without the need to manage yet another password. IT managers can now ensure Active Directory credentials are maintained within the firewall and integrate with existing SAML implementations, maintaining those critical extra levels of security that are a requirement in today's cloud infused world.

"IT managers need products that are focused on solving their problems, while simultaneously being easy-to-use for employees," said Vineet Jain, CEO and co-founder of Egnyte. "We know that two major pain points for IT are FTP and the ability to allow users to have a single sign on when accessing services. To that end, we focused on delivering a product that is end user friendly, but equally provides IT managers with the control and flexibility to get their jobs done behind the scenes."

Availability

This release is available immediately to qualifying plans. To sign up for a free trial please visit: www.egnyte.com.

About Egnyte

Over 1 billion files have been shared by businesses using Egnyte HybridCloud file server. Egnyte's unique technology provides the speed and security of [local storage](#) with the accessibility of the cloud. Users can easily [store](#), [share](#), [access](#) and [backup](#) files, while IT has the centralized administration and control to enforce business policies. Egnyte, founded 2007, is based in Mountain View, California and is a privately held company backed by venture capital firms Kleiner Perkins Caufield & Byers, Floodgate Fund, and Polaris Venture Partners. For more information, please visit www.egnyte.com or call [1-877-7EGNYTE](tel:1-877-7EGNYTE).

Media Contacts:

Marcos Sanchez
Egnyte
Phone: 650-265-2117
Email: msanchez@egnyte.com