



Egnyte Adds Former Splunk Sales Leader Tom Schodorf to Board of Directors

Bringing 35 Years of Sales Experience to Help Drive Business Expansion

MOUNTAIN VIEW, Calif. – December 5, 2018 - Egnyte, the leading content platform for business, today announced that seasoned sales executive and trusted advisor Tom Schodorf has joined their board of directors. In his role, Schodorf will provide counsel and support around Egnyte's short-term and long-term sales strategy, including hiring, execution, and revenue growth.

"Tom is not only a tremendous sales leader with an outstanding track record, he is a high-quality person that is grounded in a value system that aligns with what we have built at Egnyte," said Vineet Jain, CEO and co-founder at Egnyte. "We believe Tom is the perfect fit to help guide our company, most notably the sales organization, as we expand our business and build upon the relationships we've made with our 14,000+ customers worldwide."

Schodorf started his 35-year sales career at IBM, going on to spend seventeen years at BMC Software where he finished his tenure as the VP/GM of their Identify Business Unit. Most recently Schodorf spent five years as the SVP of Sales and Field Operations at Splunk. He holds an MBA from the University of Dayton as well as a Bachelor's in Finance from Ohio State University.

"Egnyte has been an atypical SaaS company to this point, one that prides itself on delivering a world-class product and customer experience without a 'growth-at-any-cost' model, which has made them one of the hottest private companies on the market today," said Tom Schodorf, the newest member of Egnyte's Board of Directors. "I am honored to join Egnyte at such an exciting time, with cloud adoption at an all-time high and a massive market opportunity in front of us. I look forward to helping Egnyte accelerate the growth of their sales organization and scale their business operations, getting their platform in the hands of millions of users worldwide."

Schodorf joins recently added Holger Staude of Goldman Sachs, as well as the rest of Egnyte's esteemed Board of Directors that have experienced many years of success in the technology industry, including Karim Faris of Google Ventures, Matt Murphy of Menlo Ventures (KPCB seat), Dave Barrett of Polaris Partners, Mike Maples Jr. of Floodgate Fund, and Vineet Jain of Egnyte.

Smart Content Collaboration & Governance



About Egnyte

Egnyte delivers secure content collaboration, compliant data protection and simple infrastructure modernization; all through a single SaaS solution.

Founded in 2007, Egnyte is privately held and headquartered in Mountain View, CA. Investors include venture capital firms, such as Goldman Sachs, Google Ventures and Kleiner Perkins Caufield & Byers, as well as technology partners, such as CenturyLink and Seagate Technology. Please visit www.egnyte.com or call 1-877-7EGNYTE for more information.

Additional Resources

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- Join Egnyte on Facebook: www.facebook.com/Egnyte
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