



## **Egnyte Appoints Isabelle Guis to Chief Strategy Officer**

*Signaling Aggressive Global Strategy for the Enterprise Market*

**MOUNTAIN VIEW, Calif. – August 18, 2015** – Egnyte, the market leader in Adaptive Enterprise File Services, today announced former EMC Vice President Isabelle Guis' appointment to Chief Strategy Officer. As a proven leader in enterprise technology, Guis' new role represents the company's commitment to serving the high end of the enterprise market on a global scale and the rapid advancement of Egnyte's hybrid technology.

With Guis at the reigns of all key corporate initiatives, the company will take the industry head-on to effectively meet the goals and requirements of enterprise customers. She will drive global growth through the advancement of Egnyte's product, partner ecosystem, and go-to market strategy across select verticals and regions.

"I've always been an advocate of Vineet's stance on hybrid," said Isabelle Guis, chief strategy officer at Egnyte. "In my experience, enterprise customers are not ready to let go of their previous investments. What they want is a solution that balances the flexibility of the cloud with the reliability of on-premises storage. We will deliver that along with value-added services that are vital to the success of their businesses."

"It's an exciting time at Egnyte, and I have every confidence in Isabelle in her role as Chief Strategy Officer," said Vineet Jain, co-founder and CEO of Egnyte. "With her proven track record developing winning strategies in the enterprise, she will be an invaluable asset for the technological and financial growth of our company."

Guis brings a strong background and expertise in enterprise storage, cloud enablement and mobility, both domestically and internationally. Most recently, she served as vice president and head of Cloud Strategy at EMC and has previously held leadership positions with Avaya, Big Switch Networks, Cisco Systems and Nortel Networks.

### **About Egnyte**

Egnyte is the market leader in Adaptive Enterprise File Services that uniquely anticipate IT and end users' needs to securely, easily and intelligently share files on premises and in the cloud. Egnyte's award-winning platform integrates with any cloud, storage, device and business application to enable customers to optimize their collaboration environments through secure access, centralized control and unified visibility. Egnyte enables IT to make informed decisions

on infrastructure utilization and workflows and allows end users to access unique content intelligence to proactively adapt their content sharing, management and protection strategies.

Egnyte was founded in 2007 and is a privately held company headquartered in Mountain View, CA. It is backed by venture capital firms including Google Ventures and Kleiner Perkins Caufield as well as technology partners such as CenturyLink and Seagate Technology. Please visit [www.egnyte.com](http://www.egnyte.com) or call 1-877-7EGNYTE for more information.

#### **Additional Resources**

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- Join Egnyte on Facebook: [www.facebook.com/Egnyte](https://www.facebook.com/Egnyte)
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