



Construction Leader Bowmer & Kirkland Adopts Egnyte as its Global File Services Provider

Company-Wide Deployment Serves 26 Subsidiary Companies across EMEA and North America

LONDON, England - December 8, 2014 – Egnyte, the only provider of a complete suite of enterprise file services, announced Bowmer & Kirkland, one of the U.K.'s most successful privately owned construction and development groups, selected Egnyte as its company-wide enterprise file services solution. Egnyte has been standardized across the company's 26 subsidiaries for more than 1,300 staff members in North America and EMEA.

Bowmer & Kirkland, a fast-growing company with an annual revenues of £662 million last year in an increasingly competitive construction industry, chose Egnyte to provide secure and scalable file sharing, synchronization and access to fully address the needs of both IT and its users. The company chose Egnyte and its comprehensive suite of file-sharing solutions as the means to solve some of its most pressing challenges including:

- Enforcing strict version control of numerous project files to maintain “one version of truth”
- Reducing costs of printing paper versions of project files and documents
- Delivering value more quickly to align to the realities of shortened project deadlines
- Overcoming the security and bandwidth concerns of project changes using mobile devices

“Egnyte’s hybrid deployment provides everything our business needs; it’s easy to use, secure, and allows us to deliver high-quality projects quicker than before at a competitive cost. It has become the cornerstone of our new IT strategy,” said Kevin McDonald, Head of IT at Bowmer & Kirkland.

While teams are working on a remote jobsite or at the corporate office, Bower and Kirkland’s IT team can quickly grant or restrict access to project files, eliminating security and privacy concerns. Teams of project managers, contractors and subcontractors can easily review and edit large CAD and BIM files from any device, without wasting time and money printing and managing document versioning issues, or worrying about Internet availability or bandwidth constraints.

“We’re thrilled that Bowmer & Kirkland has chosen to standardize company-wide on Egnyte as the file-services solution of choice for its global teams,” said Ian Whiting, president of Worldwide Field Operations for Egnyte. “This marquee customer is a strong validation of our hybrid architecture and our focus on delivering a solution that meets the needs of enterprise customers.”

Bowmer & Kirkland joins the fast-growing roster of architecture, engineering and construction companies (AEC) that have chosen Egnyte for their hybrid file services needs. This growing roster now includes: Adolfson & Peterson, Balfour Beatty, Casey Industrial, Devcon, and PC Construction. For more information, see the full Bowmer & Kirkland case study here. In addition, Egnyte was recently recognized as a Market Leader by industry analyst firm Ovum in the Ovum Decision Matrix: Selecting an Enterprise File Sync and Share Product, 2014-15 report that cited Egnyte's suite of enterprise files services as a particularly desirable match for the security-focused European market.

About Egnyte

Egnyte powers enterprise file services for thousands of customers of all sizes around the world. The award-winning platform optimally balances IT's need for security, control, and compliance with users' demands for simple access to documents stored on premises and in the cloud from any device. Founded in 2007, Egnyte is a privately held company headquartered in Mountain View, CA. It is backed by venture capital firms Floodgate Fund, Google Ventures, Kleiner Perkins Caufield & Byers, Northgate Capital Group, Polaris Partners, and strategic partners CenturyLink, Seagate Technology, and an unnamed major storage vendor. Please visit www.egnyte.com or call 1-877-7EGNYTE for more information.

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Contacts:

Additional Resources

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