

## 848 partners with Egnyte as UK demand for file sharing hots up

**London, UK June 25, 2014** – [848](#), the expert providers of cloud and on premise technology to UK businesses, today announced the latest addition of [Egnyte](#), the global provider of enterprise file sharing technology, to its partnership network. This partnership solidifies Egnyte's offering for European businesses who want a more complete file sharing solution which can address all customer scenarios: whether it be cloud-only file access, on-premises storage access or a combination of the two.

Founded in 2010 in Stafford, 848 started out as a provider of support and services for Google Apps which has quickly grown to encompass further partnerships with IT juggernauts like Microsoft, HP and Salesforce today. 848 selected those vendors because they understood every end-user company had an existing IT strategy and any of the benefits of working in the cloud would need to be 'folded into' an existing budget cycle and set of decisions that had already been made.

Egnyte provides an enterprise-grade solution to address one of the hottest categories in IT today – enterprise file sync and sharing. Egnyte's partner program offers 848 the go-to-market flexibility needed when selling this solution, which equates to high-margin recurring monthly revenue. In addition, Egnyte's hybrid approach to file services enables MSPs to take advantage of continued on-premise storage sales as well as third-party software integrations, such as Google Drive and DocuSign.

"As a leading UK provider of IT services and support, Egnyte's enterprise file sharing solution enables us to provide our clients with a complete end-to-end collaboration solution," said Kerry Burn, Director of 848. "This partnership enhances our portfolio by providing the top-notch, flexible and secure cloud file management services our customers require."

"We're thrilled to have a partner like 848 in the UK," said Mort Jensen, Director of Channels at Egnyte. "848's in-depth local market expertise helps Egnyte to deliver enterprise-focused file sharing to UK businesses. And because our solution addresses cloud-only as well as on-premise access needs, businesses can leverage their existing investments in on-premises storage. It's great to have a partner like 848 who understands both scenarios. "

## **ABOUT 848**

Formed in 2010, the 848 group has rapidly grown to become one of the country's leading contemporary on-premise cloud vendors.

Utilising cutting-edge products from Microsoft, Google and many others, we are able to revamp UK businesses with a wide range of IT solutions in a number of key areas. Combine this with a management team that draws experience from some of the leading IT and consulting vendors in the world, the 848 Group is a structured, definitive and ever-evolving computing company with high ambitions and the right team to accomplish them.

## **About Egnyte**

Egnyte powers enterprise file sharing and access for more than 40,000 customers globally. The award-winning platform optimally balances IT's need for security, control, and compliance with users' demands for simple access to highly sensitive documents stored on-premises and low sensitivity documents stored in the cloud. Founded in 2007, Egnyte is a privately-held company headquartered in Mountain View, CA. It is backed by venture capital firms Polaris Partners, Kleiner Perkins Caufield & Byers, Northgate Capital Group, Google Ventures, Floodgate Fund, and strategic partners Seagate Technology, CenturyLink and an unnamed major storage vendor. Please visit [www.egnyte.com](http://www.egnyte.com) or call 1-877-7EGNYTE for more information.

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### Additional Resources

- Follow Egnyte on Twitter: [www.twitter.com/Egnyte](https://www.twitter.com/Egnyte)
- Join Egnyte on Facebook: [www.facebook.com/Egnyte](https://www.facebook.com/Egnyte)
- Connect with Egnyte on LinkedIn: [Egnyte LinkedIn Group](#)

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