Egnyte Brings the Best of the Cloud to Enterprises through New Partner and Developer Programs

Users, Collaborators and IT Departments to Benefit as Egnyte Integrates with 20+ Best of Breed Vendors Across 7 Key Areas

San Francisco, CA, Egnyte Firestorm 2012 Conference – November 14, 2012 - Egnyte, Inc. the leading provider of cloud file sharing infrastructure for businesses, today announced the EgnytePlus Partner and Developer programs. These programs focus on connecting Egnyte users and IT departments with critical best of breed solutions and technologies that will enable them to get their jobs done more effectively and efficiently.

As IT grapples with how to implement their cloud strategies, it has quickly become evident that they need to think about what affect it will have on their overall infrastructure. Users need access to a variety of applications that will leverage existing, often heterogeneous, infrastructure investments; all in a scalable and secure environment. Providing a central, easily accessible content repository becomes a gating factor, which led Egnyte to create its EgnytePlus Partner program.

"DocuSign is proud to be an inaugural partner in the EgnytePlus Partner program," said Grant Peterson, chief technology officer, DocuSign. "Our combined solution empowers companies of all sizes to finish business faster, while maintaining the enterprise-class security that Egnyte's customers expect."

Spanning seven solution categories the program initially includes 20+ vendors which includes:

- **Security** – Sophos, Code Green, Imperva

- **Data Storage** – NetApp, NetGear, IBM, Synology

- **Identity Management/SSO** – OKTA, VMWare Horizon, Onelogin, Citrix Cloud Gateway, Symplified

- **Mobility** – Google (Android), Apple (IOS), Amazon (Kindle), Barnes & Noble (Nook), Microsoft (Windows Phone), Mobile Iron, MobileOPS

- **Mobile Apps** – Quickoffice, Office2 Plus, Readdle, GoodReader, Keynote, Pages, Numbers, RICOH, Breezy, EvidencePix, FTP Client Pro, Dav-E, PDF Expert, Avatron, AutoCAD WS

- **Cloud Apps** – Salesforce.com, Google Docs, CloudOn, DocuSign

- **Storage Infrastructure Management** – NTP Software, VMWare

The EgnytePlus Partner program has created an ecosystem of solutions from leading vendors. "Code Green has been actively evaluating cloud storage providers for partnership, leading us to the EgnytePlus Partner program," said Daniel Udoutch, president and CEO, Code Green Networks. "Egnyte takes security of customer data seriously, and the combination of our solutions allows customers to take advantage of cloud storage while maintaining control of their sensitive data. We believe this addresses a vibrant and rapidly growing use case."

Also announced today is the EgnytePlus Developer program, which offers select partners and customers the ability to integrate with Egnyte via Application Program Interfaces (APIs). Companies who are accepted to the developer program will receive sample code, documentation and support for taking their applications to the next level. They can also apply for EgnytePlus partner certification, which gives them access to special training and joint promotional activities.

"We want to provide our customers and partners with solutions that offer real value," said Vineet Jain, CEO of Egnyte, Inc. "To that end, we've strategically chosen partners that address our users pain points with working solutions, and equally as important, are committed to making the partnerships work long term. We want to make the right choices for our customers and partners, and in doing so, guarantee the best possible solution in the marketplace."

For more information on the EgnytePlus Partner program, please visit https://www.egnyte.com/file-server/apps-and-integrations.html. For more information on the EgnytePlus Developer program, please visit http://developer.egnyte.com/

About Egnyte
Over 1 billion files are shared daily by businesses using Egnyte Hybrid Cloud file server. Egnyte´s unique technology provides the speed and security of local storage with the accessibility of the cloud. Users can easily store, share, access and backup files, while IT has the centralized administration and control to enforce business policies. Founded in 2007, Egnyte is based in Mountain View, California,and is a privately held company backed by venture capital firms Google Ventures, Kleiner Perkins Caufield & Byers, Floodgate Fund, and Polaris Venture Partners. For more information, please visit http://www.egnyte.com or call **1-877-7EGNYTE.**

Additional Resources
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