

## **Egnyte Joins the NetApp Alliance Partner Program**

### ***Egnyte Supports NetApp Unified Storage Solutions With Hybrid Cloud Integration For Midsized Businesses***

**MOUNTAIN VIEW, Calif—March 20, 2012**—Egnyte Inc., the leading provider of [hybrid cloud file server](#) solutions, today announced its membership in the [NetApp Alliance Partner Program](#). Egnyte is collaborating with NetApp to integrate the Egnyte HybridCloud file server with NetApp® unified storage to enable mid-sized businesses and distributed enterprise environments to quickly and easily deploy a hybrid cloud file sharing system.

The partnership with NetApp allows customers to take advantage of enterprise-class unified storage solutions in a secure cloud service. Egnyte HybridCloud delivers enterprise caliber file sharing for businesses by combining the speed and security of local storage with the accessibility of the cloud. Users can easily store, share, access and back up their files, while IT retains centralized administration and control to enforce business policies.

“Finding an enterprise class solution with both security and scalability to roll out across our 70 offices was no easy task,” said Phil Atkinson, Vice President of Information Technology at Learfield. “After looking at a host of different options, we decided that Egnyte HybridCloud best fit our needs. We’re replacing our file servers and VPN using a unique hybrid combination of NetApp NAS devices and virtual appliances with the cloud to give us the control and speed of a localized server without the hassle, plus the benefits of a cloud solution for our remote users. We get the best of both worlds, in a scalable environment that can meet our demanding needs.”

“We’re very excited to partner with NetApp, a true innovator in the enterprise storage and data management space,” said Vineet Jain, CEO Egnyte Inc. “By supporting the NetApp unified storage solutions, we can offer business users an enterprise class hybrid cloud solution that syncs storage behind the firewall to the cloud. That powerful combination means employees and business partners have secure, anytime, anywhere access to their most critical files.”

### **About the NetApp Alliance Partner Program**

The NetApp Alliance Partner Program provides qualified infrastructure and application providers with access to NetApp solutions, software development kits, technical support, training, certification, product information, and marketing and sales assistance. Customers benefit by having access to best-in-class partner solutions that are tested to work with NetApp storage. Additional information on the NetApp Alliance Partner Program is available at <http://www.netapp.com/alliances>.



## About Egnyte

Over 1 billion files are shared daily by businesses using Egnyte HybridCloud file server. Egnyte's unique technology provides the speed and security of local storage with the accessibility of the cloud. Users can easily store, share, access and backup files, while IT has the centralized administration and control to enforce business policies. Egnyte, founded 2007, is based in Mountain View, California and is a privately held company backed by venture capital firms Kleiner Perkins Caufield & Byers, Floodgate Fund, and Polaris Venture Partners. For more information, please visit [www.egnyte.com](http://www.egnyte.com) or call 1-877-7EGNYTE.

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